



ECONOMIC IMPACT STUDY 2026



ECONOMIC IMPACT
of New Car and Truck
Retailers on the
New Jersey Economy

Study sponsored by:
New Jersey Coalition of Automotive Retailers

Confidential 2026 Report
Compiled from 2025 Data

INTRODUCTION

This report provides a summary of the significant impact that franchised new car and truck dealers have on the New Jersey economy. As clearly illustrated, the automotive retailing industry is critically important to the health of the State's economy.

The report includes estimates of direct and indirect employment, personal income, and tax collections during 2025. Indirect impact accounts for the residual contribution resulting from dealership operations (frequently referred to as the "multiplier effect"). This report was prepared by Auto Outlook, Inc., an independent automotive market analysis firm, and is sponsored by the New Jersey Coalition of Automotive Retailers.

Dealership Financial Summary - 2025

Average dealership sales (\$)	\$82,500,000
Average dealership contributions to charitable causes	\$49,300
Number of vehicles serviced by the average dealership	21,500
Average dealership retail new car and truck sales	935 units
Average dealership retail used vehicle sales	695 units

New Jersey Franchised New Car and Truck Dealers are Vital Contributors to the State's Economy - 2025

Total jobs in New Jersey attributable to franchised new car and truck dealerships	73,778
Average number of jobs per new car and truck dealership	72
Total earnings for New Jersey residents attributable to dealership operations	\$5.0 billion
Average dealership payroll expense (<i>including fringe benefits</i>)	\$6.81 million
Total state and local taxes collected or paid	\$2.1 billion
Total dealership sales (\$)	\$43.8 billion
Total dealership contributions to charitable causes	\$26.2 million

Methodology

Dealership financial data (and other information cited in this report) was collected from information reported by New Jersey franchised automotive retailers in 2026, based on the prior year's data.

The economic impact of the industry is separated into two main categories: direct and indirect. Direct impact comprises economic activity at automotive dealerships themselves. Indirect impact occurs away from the dealership proper, and takes into account the extended contribution dealerships make to the State's economy.

Auto Outlook, Inc. is a regional automotive market analysis firm providing market research services to automotive dealerships.

PRESIDENT'S MESSAGE

Once again, New Jersey's franchised new car and truck dealers have proven the auto retail sector remains a strong contributor to the Garden State economy. According to the data from our 2026 Economic Impact Study, dealers are demonstrating they are a vital source of secure, good-paying, local jobs that continue to support the communities they work in and serve.



Last year, affordability became a critical obstacle for many consumers in the auto retail market. Persistent inflation and roller-coaster tariffs on auto parts and vehicles built outside the U.S. ultimately made it more difficult for many customers to purchase a new vehicle at their local dealership. Family budgets were also squeezed by the increase in cost on groceries; healthcare; auto and homeowners' insurance; and utilities.

In spite of these hardships, the auto retail industry held fast to its role as a critical economic anchor in the State. Rooted in their communities, New Jersey's franchised new car and truck dealers **directly employ over 38,200** hard-working men and women in stable jobs that can't be outsourced, supporting local families and businesses through their **total compensation of nearly \$3.62 billion** last year. **These 530+ rooftops also support more than 35,500 additional jobs** in the Garden State economy.

In 2025, the auto retail sector **generated more than \$43.8 billion in revenue and sold nearly 444,000 new vehicles**. Our franchised new car and truck dealers also exceeded **\$2.1 billion in paid state and local taxes**, which bolster the essential programs all New Jerseyans rely on and contributed another **\$26.2 million in donations to hundreds of charitable causes**.

It was a relatively solid economic year for auto retail in 2025, but the electric vehicle market faced headwinds. With the elimination of the New Jersey EV Sales Tax Exemption, an added EV Registration fee, reduced State incentives for EVs, and the expiration of federal government tax credits on EVs, electric vehicles were more expensive in New Jersey last year. This reality was also reflected in the first quarter of 2026, with a sharp decline of battery electric vehicle market share in New Jersey and noticeable shift to hybrids.

As we always say, dealers want to sell what consumers want to buy. They are ready and willing to serve the communities where they live and work. Investing in their local towns and cities is a way of life for auto dealers, and New Jersey is better because of their continued investment.

LAURA PERROTTA, PRESIDENT
New Jersey Coalition of Automotive Retailers

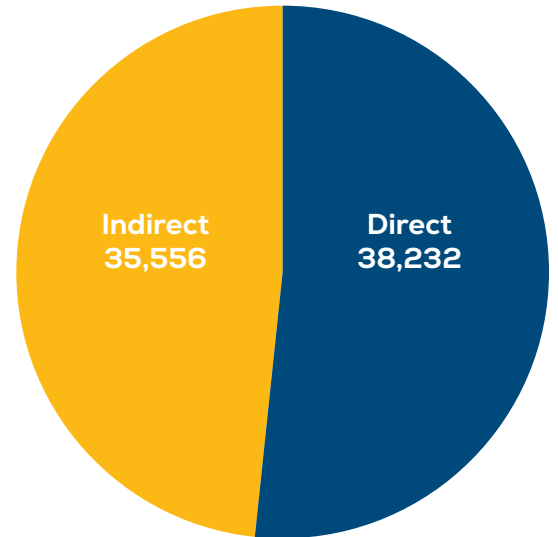
EMPLOYMENT

Total Employment at New Car and Truck Dealerships – 2025
38,232

In 2025, New Jersey new car and truck dealerships directly employed a total of 38,232 individuals. An additional 35,556 were employed due to the indirect impact of dealership operations.

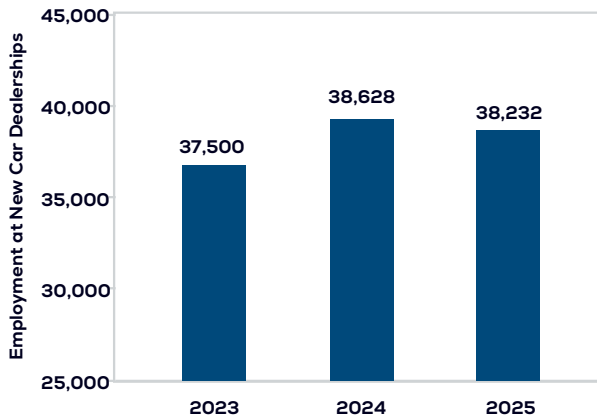
Automobile dealership operations accounted for 17.2% of total retail employment in the state. (This included both direct and indirect employment). Employment in the industry declined slightly last year compared to 2024.

EMPLOYMENT TOTAL FOR FRANCHISED AUTO RETAILING INDUSTRY - 2025

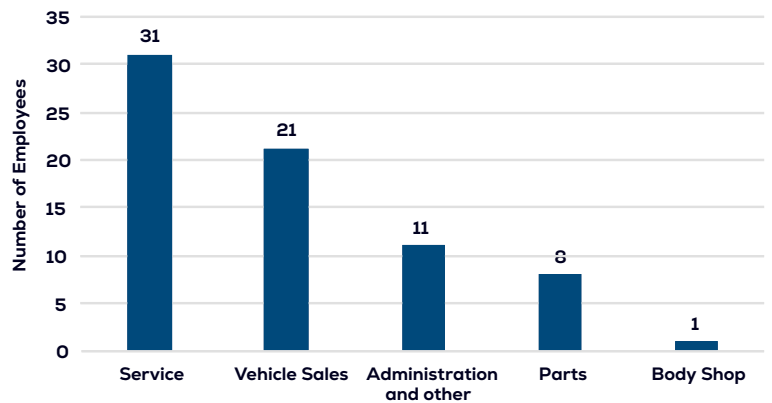


Dealership Contribution to Statewide Retail Employment (2023-2025)				
	2023	2024	2025	% change '24 to '25
Total Employment Resulting from Auto Dealerships	72,750	74,552	73,788	- 1.0%
Total Retail Employment in the State	433,700	431,200	430,000	- 0.3%
DEALERSHIP % of RETAIL STATEWIDE TOTAL	16.8%	17.3%	17.2%	

DIRECT EMPLOYMENT AT NEW JERSEY FRANCHISED NEW CAR AND TRUCK DEALERSHIPS (2023-2025)



AVERAGE NUMBER OF DEALERSHIP EMPLOYEES BY DEPARTMENT (2025)



CHARACTERISTICS OF AUTO DEALERSHIP WORK FORCE

Male: 77% Female: 23% Minority: 31%
 Avg. # Male Supervisory: 9.6 Avg. # Female Supervisory: 4.0 Avg. # Minority Supervisory: 2.5

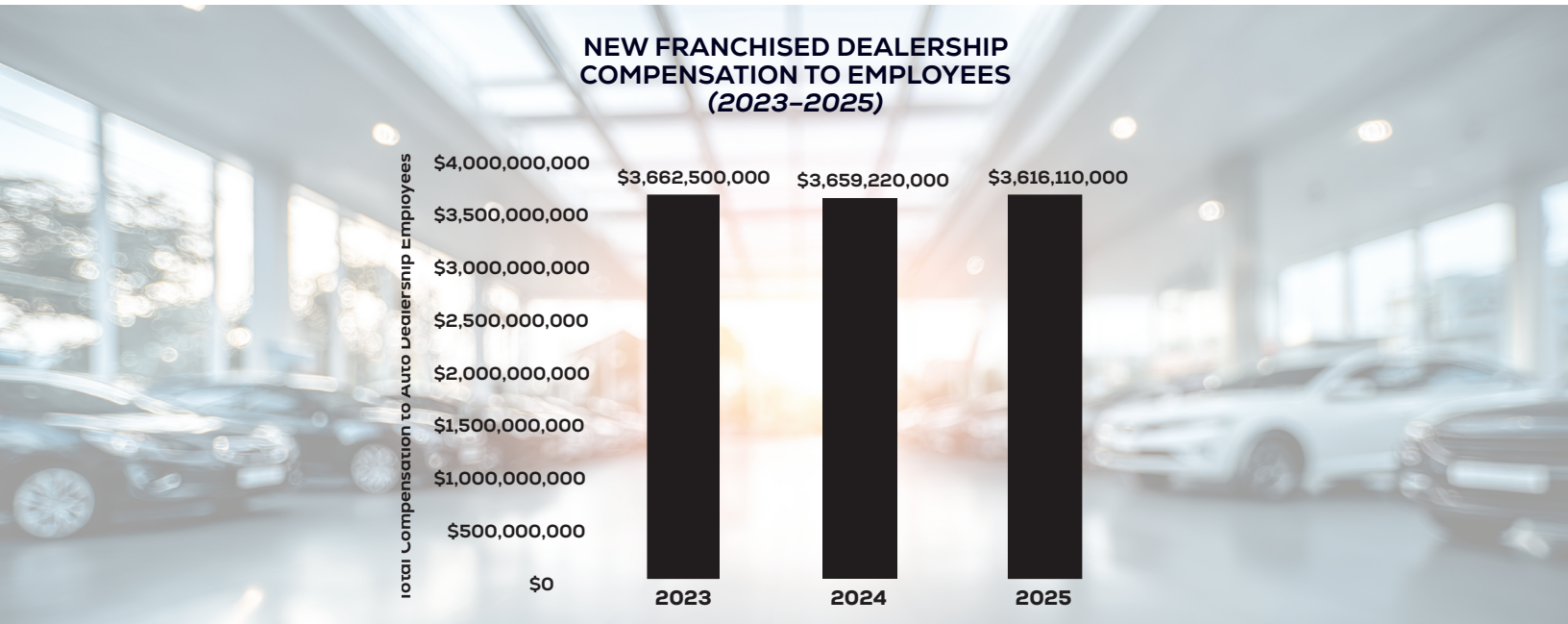
PAYROLL

Employee Compensation in the Franchised Auto Retailing Industry – 2025 \$3.62 BILLION

In 2025, the average New Jersey dealership paid \$6.81 million to its employees (including fringe benefits). Including both direct and indirect sources, the new car and truck retailing industry resulted in more than \$5 billion of total compensation to New Jersey residents!

Dealership compensation declined slightly from 2024 to 2025, but was up by nearly 25% from 2020.

New car dealerships continue to provide high-paying jobs to New Jersey residents. The average salary per employee exceeded \$94,000 in 2025.



Employee Compensation (2023-2025)				
	2023	2024	2025	% change '24 to '25
Total Payroll (Including Fringe Benefits) for AVERAGE Dealership in New Jersey	\$7,325,000	\$7,010,000	\$6,810,000	-2.9%
Total Number of Franchised New Vehicle Dealerships in New Jersey	500	522	531	1.7%
TOTAL EMPLOYEE COMPENSATION AT DEALERSHIPS	\$3,662,500,000	\$3,659,220,000	\$3,616,110,000	-1.2%
Additional Indirect Employee Compensation Resulting from Dealership Operations	\$1,384,425,000	\$1,390,503,600	\$1,384,970,130	-0.4%
TOTAL EMPLOYEE COMPENSATION TO NEW JERSEY RESIDENTS DUE TO FRANCHISED DEALERSHIP INDUSTRY	\$5,046,925,000	\$5,049,723,600	\$5,001,080,130	-1.0%

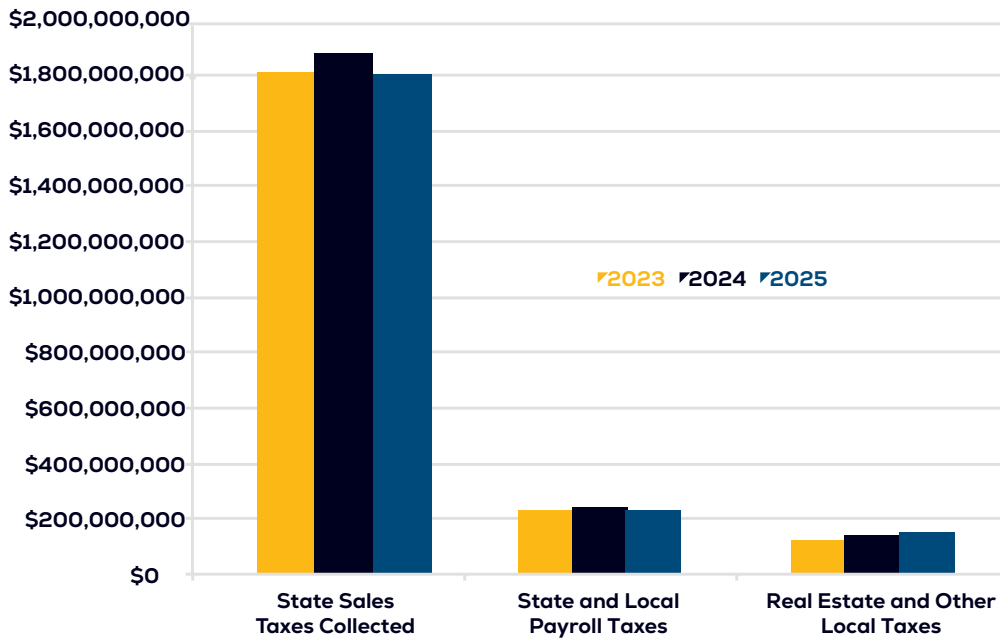
TAXES

Total State and Local Taxes Collected OR Paid by Franchised New Car and Truck Dealerships – 2025

\$2.1 Billion

In 2025, franchised new car and truck dealerships in New Jersey collected or paid more than \$2.1 billion in state and local taxes, an average of \$4 million per dealership. Estimated federal taxes for the industry were \$1.05 billion.

STATE AND LOCAL TAXES COLLECTED AND/OR PAID BY FRANCHISED NEW CAR AND TRUCK DEALERSHIPS (2023–2025)



State and Local Taxes Collected and/or Paid by Dealerships (2023–2025)

	2023	2024	2025	% change '24 to '25
State Sales Tax	\$1,795,000,000	\$1,876,590,000	\$1,800,090,000	- 4.1%
State and Local Payroll Taxes	\$202,500,000	\$202,536,000	\$201,249,000	- 0.6%
Real Estate and Other Local Taxes	\$109,500,000	\$114,840,000	\$118,944,000	3.6%
TOTAL DEALERSHIP STATE AND LOCAL TAX REVENUE	\$2,107,000,000	\$2,193,966,000	\$2,120,283,000	- 3.4%

Federal Tax Summary for All Dealerships (2023–2025)

	2023	2024	2025	% change '24 to '25
Federal Payroll Taxes	\$1,005,000,000	\$997,020,000	\$982,350,000	-1.5%
Federal Business Income Taxes	\$63,500,000	\$64,206,000	\$65,844,000	2.6%
TOTAL	\$1,068,500,000	\$1,061,226,000	\$1,048,194,000	-1.2%

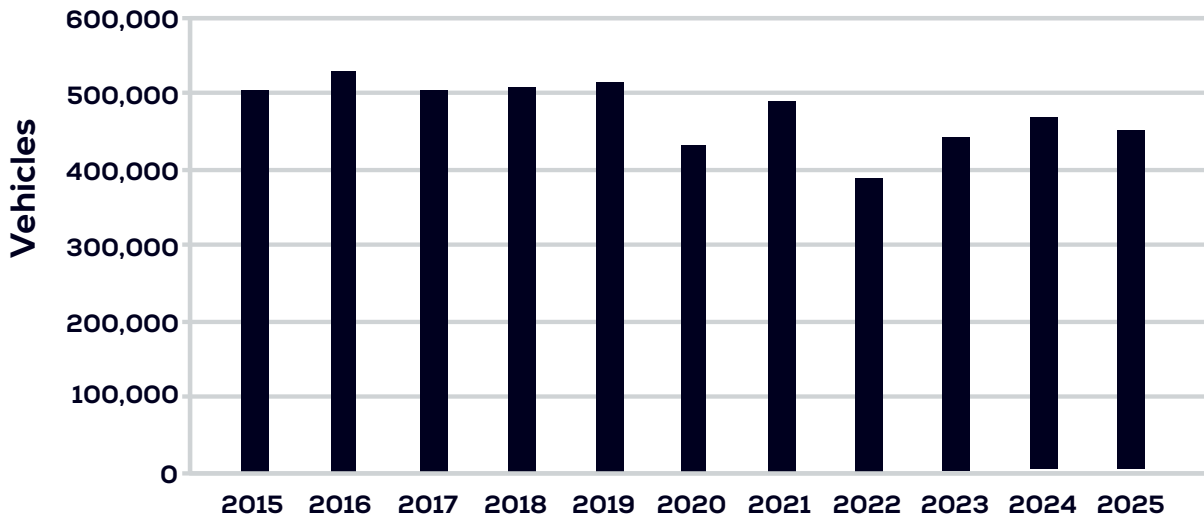
NEW VEHICLE MARKET

Total Vehicle Registrations – 2025
443,745

As shown on the graph, combined new retail car and light truck registrations in the State declined sharply in 2020 due to the pandemic, improved in 2021, and then fell 20.8% in 2022 as supply chain issues impacted vehicle production. Registrations improved in 2023 and 2024 as vehicle inventories recovered, and declined 4.3% last year.

Data Sourced from Experian Automotive

**NEW RETAIL CAR AND LIGHT TRUCK REGISTRATIONS IN NEW JERSEY
(2015 - 2025)**



DEALERSHIP SALES

Total Sales (\$) by New Car and Truck Dealerships – 2025

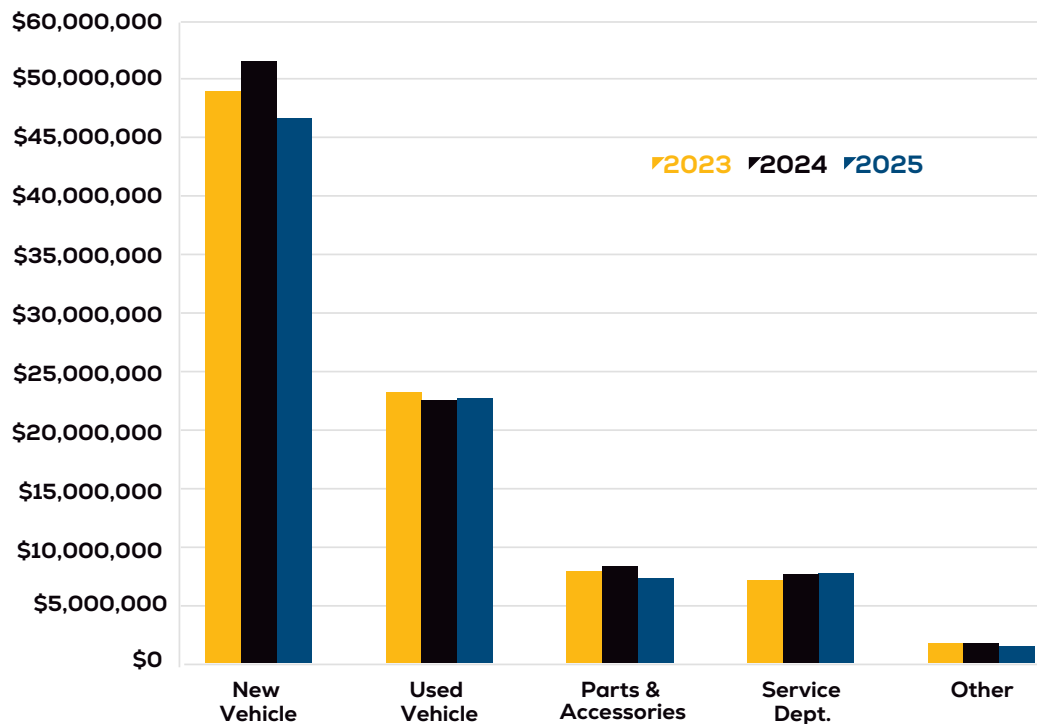
\$43.8 Billion

Total sales for franchised new car and truck dealerships in New Jersey exceeded \$43.8 billion in 2025. Average dealership sales were \$82.5 million, with the majority resulting from new car and truck sales.

Total dealership sales fell 3.4% last year, primarily due to declining new car and truck sales.

Dealership Sales Summary (2023–2025)				
	2023	2024	2025	% change '24 to '25
Average Dealership Sales	\$85,700,000	\$86,900,000	\$82,500,000	- 5.1%
TOTAL AUTOMOTIVE RETAILING SALES IN NEW JERSEY	\$42,850,000,000	\$45,361,800,000	\$43,807,500,000	- 3.4%

AVERAGE FRANCHISED NEW CAR AND TRUCK DEALERSHIP SALES BY DEPARTMENT [\$] (2023–2025)



ELECTRIC VEHICLES

New Jersey's Franchised New Car and Truck Dealerships Have Made Significant Investments to Support the Sale and Service of Electric Vehicles

Battery electric vehicle (BEV) market share in New Jersey grew steadily between 2018 and 2024. BEV share declined slightly in 2025 and has dropped sharply in the first quarter of 2026 due largely to the expiration of federal government tax credits.

Franchised Dealership Share of State BEV Market in 2018: **9.1%**

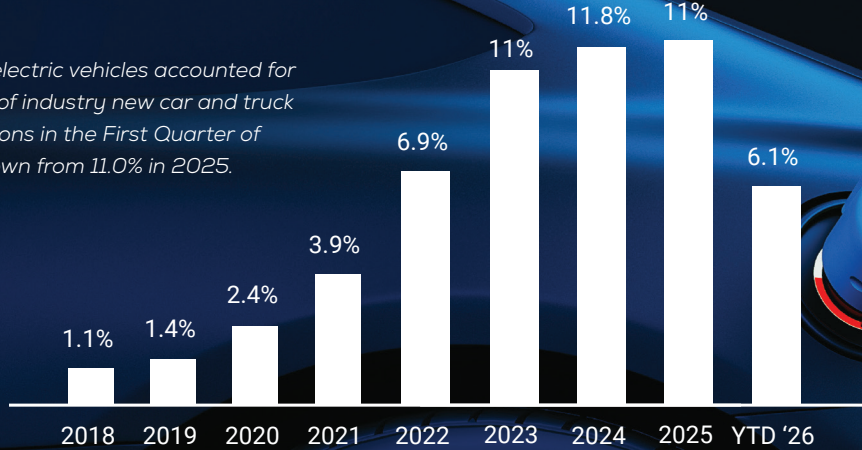
Franchised Dealership Share of State BEV Market in 2025: **48.7%**

Expected Percent Change in New BEV Sales (2025-2026): **-45%**

Expected Percent Change in New Hybrid Sales (2025-2026): **15.0%**

BEV SHARE OF NEW JERSEY NEW RETAIL LIGHT VEHICLE MARKET

Battery electric vehicles accounted for just 6.1% of industry new car and truck registrations in the First Quarter of 2026, down from 11.0% in 2025.



Data Sourced from Experian Automotive

DEALERSHIPS CONTINUE TO MAKE LARGE SCALE INVESTMENTS TO SELL AND SERVICE ELECTRIC VEHICLES

Average number of electric vehicle chargers expected to be installed at new car and truck dealerships by the end of 2026:

6

Total estimated dealership expenses incurred to sell and service electric vehicles is (approximately \$43,500 per dealership):

\$230,985,000

NJ CAR MEMBER LIST

DISTRICT 1

Avalon Honda
Burke Motors, Inc.
Gentilini Chevrolet
Gentilini Ford, Inc.
Kindle Ford Lincoln
Lilliston Chrysler Dodge Jeep
Lilliston Ford, Inc.
RK Chevrolet Subaru Kia
Scott Honda of Vineland
Team Nissan
Toyota of Vineland
Vineland Dodge Chrysler Jeep Ram

DISTRICT 2

Atlantic Chrysler Jeep Volkswagen
Atlantic City Mitsubishi
Bennett Chevrolet
BMW of Atlantic City
Boardwalk Honda
Chapman Ford Lincoln Mazda
Ciocca Chevrolet Buick GMC
Ciocca Subaru of Pleasantville
Key Acura of Atlantic City
Lexus of Atlantic City
Liberty Kenworth
Matt Blatt Kia-Egg Harbor Twp.
Matt Blatt Nissan
Mercedes-Benz of Atlantic City
Shore Toyota
Sport Hyundai

DISTRICT 3

Bentley Truck Services Logan Twp.
Bridgeton Auto Mall
Freightliner of Bridgeport
Matt Blatt Glassboro Imports Mitsubishi
Pellegrino Chrysler Jeep
Pointe GMC
Spirit Chrysler Dodge Jeep Ram
Volkswagen of Salem County

DISTRICT 4

Acura Turnersville
Audi Turnersville
BMW of Turnersville
Holman Ford Lincoln-Turnersville
Honda of Turnersville
Nissan of Turnersville
Pellegrino Buick GMC
Prestige Volkswagen Subaru
Toyota of Turnersville
Turnersville Auto Mall
Turnersville Chrysler Jeep
Turnersville Kia
Turnersville Mazda

DISTRICT 5

Ace Ford
Barlow Buick GMC-Woodbury
Mount Ephraim Chrysler Dodge Ram
Pellegrino Chevrolet
Performance Dodge Ram of Woodbury
Toyota of Runnemede
Woodbury Nissan, Inc.

DISTRICT 6

Alfa Romeo & Fiat of Maple Shade
Bergey's Truck Center- Pennsauken
Cherry Hill Dodge Chrysler Jeep Ram
Cherry Hill Imports
Cherry Hill Kia
Cherry Hill Mitsubishi
Cherry Hill Nissan
Cherry Hill Volvo Cars

Echelon Ford, Inc.
Elite Acura
Genesis of Cherry Hill
Hessert Chevrolet of Cherry Hill
Holman Ford-Maple Shade
Holman Infiniti
Land Rover Cherry Hill
Maple Shade Mazda
Mercedes-Benz of Cherry Hill
Mercedes-Benz Van Center-
Maple Shade
Subaru of Cherry Hill
Winner Ford of Cherry Hill

DISTRICT 7

Barlow Chevrolet
BMW of Mount Laurel
Burlington Chevrolet, Inc.
Burlington Chrysler Dodge
Jeep Ram
Burlington Hyundai
Burlington Kia
Burlington Volkswagen
Davis Honda
F.C. Kerbeck & Sons
Holman Cadillac
Holman Lincoln Mt. Laurel
Holman Toyota
Johnson Ford
Lexus of Cherry Hill
Liberty Toyota
Mini of Mount Laurel

DISTRICT 8

Barlow Buick GMC-Manahawkin
Burns Buick GMC Hyundai
Burns Honda
Elkins Chevrolet
Lucas Chevrolet
Lucas Chrysler Dodge Jeep Ram
Medford Ford
Miller Ford Lincoln Subaru
Mount Holly Nissan

DISTRICT 9

Barlow Buick GMC-Manahawkin
Causeway Ford Lincoln
Causeway Honda
Causeway Nissan
Manahawkin Chrysler Dodge Jeep Ram
Manahawkin Kia

DISTRICT 10

Celebrity Ford of Toms River
Gateway Toyota
Honda of Toms River
Lester Glenn Auto Group, Inc.
Lester Glenn Chevrolet
Lester Glenn Chrysler Jeep Dodge Ram
Lester Glenn Hyundai
Lester Glenn Mazda
Lester Glenn Subaru
Matt Blatt Kia Toms River
Pine Belt Nissan of Toms River
Polestar Manasquan
Toms River Mitsubishi Motors
Toms River Volkswagen

DISTRICT 11

Acura of Ocean
Audi Eatontown
Audi Freehold
Causeway Hyundai
Circle BMW
Circle Chevrolet Company

Circle Chrysler Dodge Jeep Ram
Circle Infiniti
Circle Subaru
Coast Cities NJ, LLC
DCH BMW of Freehold
DCH Ford of Eatontown
DCH Freehold Toyota
DCH Kay Honda
Freehold Buick GMC
Freehold Dodge, Inc.
Freehold Ford
Freehold Hyundai
Freehold Ineos Grenadier
Freehold Mitsubishi
Freehold Subaru
Galaxy Toyota
George Wall Ford
Gold Coast Cadillac
Honda of Freehold
Irwin Lincoln Mazda
Jaguar Land Rover Monmouth
Lester Glenn Ford
Maserati & Alfa Romeo of Monmouth
Maurice Schwartz & Sons, Inc.
Nissan City of Red Bank
Pine Belt of Keyport
Porsche Monmouth
Raceway Kia of Freehold
Raceway Nissan of Freehold
Ray Catena Lexus of Freehold
Ray Catena Lexus of Monmouth
Ray Catena Mercedes-Benz Freehold
Reydel Volkswagen of Freehold
Sansone Jr's 66 Auto Mall
Sea Coast Chevrolet
Sea View Auto Corp.
Shrewsbury Motors
Volvo Cars Red Bank
World Volkswagen

DISTRICT 12

All American Ford Subaru of Old Bridge
DCH Academy Honda
Hunter Truck Peterbilt Clarksburg
Lester Glenn Chevrolet of Old Bridge

DISTRICT 13

All American Chevrolet, Inc.
Buhler Chrysler Jeep Dodge Ram
Mercedes-Benz of Little Silver
Ray Catena Motors of Marlboro, LLC
Tom's Ford

DISTRICT 14

Bergey's Truck Center-Hamilton
Haldeman Ford of Hightstown
Haldeman Subaru
Hamilton Honda
Hamilton Mazda Volkswagen
Princeton BMW
Route 33 Nissan
Route 130 Chrysler Dodge Jeep Ram
Sansone Jr's Windsor Nissan
T & T Coast GMC

DISTRICT 15

Ciocca Chevrolet of Princeton
Ciocca Ford Lincoln of Lawrenceville
Ciocca Kia
Ciocca Subaru
Coleman Buick GMC Cadillac
Haldeman Ford
Haldeman Lexus of Princeton
Hyundai of Trenton
J & S Mitsubishi

Mercedes-Benz of Princeton
Porsche of Princeton
Precision Acura
Route 1 Chrysler Dodge Jeep Ram
Team Toyota of Princeton
Volvo Cars Princeton

DISTRICT 16

Acme Nissan
AT Bucks County, LLC
Audi Princeton
Bridgewater Nissan
Chrysler Dodge Jeep Ram of Princeton
Ciocca Chevrolet Cadillac Buick GMC
of Flemington
Ciocca Chrysler Dodge Jeep Ram
of Flemington
Ciocca Ford Lincoln of Flemington
Ciocca Subaru of Flemington
Ciocca Volkswagen of Flemington/
Audi Flemington
Dayton Toyota
Flemington BMW
Fred Beans Hyundai of Flemington
Fred Beans Nissan of Flemington
Fred Beans Toyota of Flemington
Gabrielli Kenworth of NJ-Dayton
Genesis of Brunswick
Honda of Princeton
Infiniti of Flemington
Land Rover Princeton
Mercedes-Benz of Flemington
Porsche Flemington
Route 1 Hyundai
Volkswagen Princeton
Volvo Cars Bridgewater

DISTRICT 17

DCH Brunswick Toyota
Gateway Kia of North Brunswick
Malouf Chevrolet Cadillac, Inc.
Malouf Ford-Lincoln, Inc.
Malouf GMC, Inc.
Victory Subaru

DISTRICT 18

Bell Audi
Bentley Edison
Cambria Mack
Campbell Supply Company
Edison Nissan
Ferrari Maserati of Central NJ
Lexus of Edison
Open Road Acura of East Brunswick
Open Road BMW of Edison
Open Road Honda
Open Road Mazda of East Brunswick
Open Road Mini of Edison
Open Road Volvo Cars Edison
Ray Catena Jaguar of Edison
Ray Catena Motor Car
Ray Catena Porsche Edison
Reydel Volkswagen, Inc.
Route 1 Infiniti
Route 18 Chrysler Jeep Dodge Ram

DISTRICT 19

Freedom Ford
McGuire Cadillac
Performance Buick GMC of Woodbridge
Richard Lucas Chevrolet Subaru
Route 1 Mazda-Woodbridge
Route 1 Toyota
Sansone Chrysler Jeep Dodge
Sansone Hyundai, Inc.

Sansone Kia
Sansone Nissan
DISTRICT 20

Empire Nissan of Hillside
Maplecrest of Union
Maxon Buick GMC
Maxon Hyundai
Open Road Chevrolet
Open Road Subaru
Planet Honda
Ray Catena of Union
Reydel Volkswagen of Linden
Route 22 Honda
Route 22 Toyota
Tom's Volkswagen of Union

DISTRICT 21

Aston Martin Summit
Autoland Chrysler Jeep Dodge Ram
Autoland Toyota
BMW of Springfield
Crown Cadillac, Inc.
Douglas Infiniti
Douglas Volkswagen
Karma Westfield
Liccardi Ford
Nissan City of Springfield
Salerno-Duane Inc.
Smythe Volvo, Inc.
Springfield Acura
Team Welsh Jeep Chrysler

DISTRICT 22

Allegiance Trucks
Bell Mitsubishi
Empire Mazda and Toyota of
Green Brook
Generation Nissan
Global Auto Mall 22, LLC
Global Kia of North Plainfield
Green Brook Buick GMC
Liccardi Chrysler Dodge Ram
Liccardi Mitsubishi
VIP Honda

DISTRICT 23

Audi Bridgewater
Bill Vince's Bridgewater Acura
BMW of Bridgewater
Bridgewater Chevrolet
Bridgewater Infiniti
Bridgewater Kia
Clinton Acura
Clinton Honda
Fred Beans Ford of Washington
Honda of Bridgewater
Honda of Hackettstown
Johnson Dodge Chrysler Jeep Ram
Johnson GMC Cadillac, Inc.
Lexus of Bridgewater
Motion Kia
Open Road Mercedes-Benz
of Bridgewater
Open Road Volkswagen of Bridgewater
Performance Chrysler Jeep Dodge
Ram Fiat
Performance Ford of Somerville
Performance Maserati Alfa Romeo
of Somerville
Phillipsburg Easton Honda, Inc.
Rossi Chevrolet GMC
Subaru World of Hackettstown
Towne Hyundai of Hackettstown
Toyota World of Clinton

DISTRICT 24

Franklin Sussex Auto Mall, Inc.
Franklin Sussex Hyundai
Hoover Truck Center
McGuire Chevrolet
Mercedes-Benz of Newton
Motion Chevrolet
Nielsen Ford
Nielsen Kia of Newton
Nielsen Nissan
Open Road BMW of Newton
Royal Buick GMC, Inc.
Subaru World of Newton
Sussex Honda
Toyota World of Newton
Volkswagen World of Newton

DISTRICT 25

Autosport Acura of Denville
Dover Dodge Chrysler Jeep Ram
Family Ford, Inc.
Genesis of Denville
H & H Mack Sales
Joyce Honda
Maplecrest Ford, Inc.
Mercedes-Benz of Morristown
Nielsen Chevrolet
Nielsen Chrysler Dodge Jeep Ram
Nielsen Ford of Morristown, Inc.
Nielsen Mitsubishi
Open Road BMW of Morristown
Open Road BMW of Roxbury
Open Road Mazda of Morristown
Open Road Mini of Morristown
Paul Miller Volkswagen of Bernardsville
Performance Ford Lincoln
Performance Kia of Denville
Performance Maserati Alfa Romeo
Rock Ridge Infiniti
Rock Ridge Nissan
Rossi Chrysler Dodge Jeep Ram
Sawyer Lyons Buick GMC of Randolph
Schumacher Chevrolet Buick of Boonton
Schumacher Chevrolet of Denville
Subaru of Morristown
Towne Hyundai
Towne Toyota
Toyota of Morristown, Inc.
Trend Motors

DISTRICT 26

DCH Montclair Acura
Decozen Chrysler Jeep Dodge Ram
Land Rover Parsippany
Mercedes-Benz of Caldwell
Paul Miller Audi
Paul Miller Chevrolet
Paul Miller Honda of West Caldwell
Paul Miller Porsche
Paul Miller Subaru
Paul Miller Toyota
Performance Mazda
Precision Chrysler Jeep Dodge Ram
Route 23 Auto Mall
Route 23 Nissan
Verner-Cadby, Inc.

DISTRICT 27

DCH Millburn Audi
Hilltop Nissan, Inc.
Lexus of Route 10
Madison Honda
Nielsen Dodge Chrysler Jeep Ram
Open Road Cadillac
Performance Buick GMC, LLC

(Continued on back cover)

Performance Ford of East Hanover
Prestige Volvo
Schumacher Chevrolet of Livingston

DISTRICT 28

DCH BMW of Bloomfield
Lynnes Hyundai
Lynnes Nissan
Lynnes Subaru
Nutley Kia

DISTRICT 30

All American Ford In Point Pleasant
Colonial Airstream
DiFeo Kia
Honda Universe
Jim Curley Buick GMC
Jim Curley GMC of Lakewood
Larson Ford, Inc.
Lester Glenn Honda of Sea Girt
Pine Belt Cadillac of Toms River
Pine Belt Chevrolet of Lakewood
Pine Belt Chrysler Jeep Dodge Ram
Pine Belt Mazda
Pine Belt Subaru
Sansone Jr's Keyport Kia
Sea Breeze Ford
T & T Coast Buick GMC
Toyota World of Lakewood
Volvo Cars Manasquan

DISTRICT 31

Axis Chevrolet
Hudson Hyundai
Hudson Nissan
Hudson Subaru
Hudson Toyota
Jersey City Kia
Metro Honda
Steven's Jersey City Ford
Vineland Hyundai

DISTRICT 32

Hudson County Motors
Hudson Honda
North Bergen Buick GMC
United Ford

DISTRICT 33

Audi Meadowlands

DISTRICT 34

Fette Ford, Inc.
Fette Infiniti
Garden State Honda-Clifton
Gensinger Motors, Inc.
Schumacher Chevrolet of Clifton

DISTRICT 35

Brogan Cadillac Company
Nissan 46
Route 46 Mitsubishi

DISTRICT 36

Bellavia Chevrolet
East Coast Toyota
Frank's Truck Center, Inc.
Gabrielli Truck Sales-Ridgefield Park
Garden State Honda-Passaic
Performance Volkswagen of Lyndhurst
Quality Auto Mall
Scheeler Trucks Sales & Service

DISTRICT 37

Alfa Romeo Maserati Englewood Cliffs
All American Ford, Inc.
Benzel Busch Motor Car Corp.
BMW of Tenafly
Cadillac of Englewood Cliffs
Chrysler Jeep Dodge Ram of Englewood Cliffs
DARCARS Honda of Tenafly
DARCARS Lexus of Englewood
Ford of Englewood, Inc.
Genesis of Englewood
Infiniti of Englewood
Kia of Englewood
Land Rover Englewood
Parkway Toyota
Prestige Lincoln of Englewood
Prestige Volvo Cars Englewood
Quality Chevrolet GMC-Englewood
Riverside Nissan
Subaru of Englewood
Toyota of Hackensack

DISTRICT 38

All American Ford of Paramus
Chrysler Dodge Jeep of Paramus
DCH Paramus Honda
Glen Toyota
Hawthorne Chevrolet
Jack Daniels Audi
Jack Daniels Kia
Kundert Volvo Cars Hasbrouck Heights
Lamborghini Paramus
Land Rover Paramus
Mazda of Lodi
McLaren North Jersey
Mercedes-Benz of Paramus
North Jersey Truck Center
Paramus Chevrolet
Paramus Hyundai
Park Avenue Acura
Park Avenue BMW
Paul Miller Bentley
Route 17 Nissan
Teterboro Jeep Chrysler Dodge Ram

DISTRICT 39

Acura of Ramsey
BMW of Ramsey
Buick GMC of Mahwah
Cadillac of Mahwah
Honda of Mahwah

Jack Daniels Audi-Upper Saddle
Joe Heidt Motors
Liberty Hyundai
Liberty Kia
Liberty Subaru, Inc.
Mahwah Ford Sales & Service, Inc.
Maserati of Bergen County
Mini of Ramsey
Prestige Lexus of Ramsey
Prestige Toyota of Ramsey
Ramsey Alfa Romeo Fiat
Ramsey Chrysler Jeep Dodge Ram
Ramsey Infiniti
Ramsey Mazda
Ramsey Nissan
Ramsey Subaru
Route 17 Mitsubishi
Volvo Cars Ramsey

DISTRICT 40

Crestmont Toyota Volkswagen
Genesis of Wayne
Kia of Riverdale
Lincoln of Wayne
McGuire Buick GMC
Open Road Acura of Wayne
Paul Miller BMW
Route 23 Honda
Route 46 Chrysler Jeep Dodge Ram
Schumacher Chevrolet of Little Falls
Toyota Universe
Tri-County Lexus
Wayne Ford
Wayne Hyundai
Wayne Mazda
Wayne Subaru, Inc.

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