NJ CAR Online Motor Vehicle Certification Course

Empower Dealership Staff to <u>Master Motor Vehicle</u>





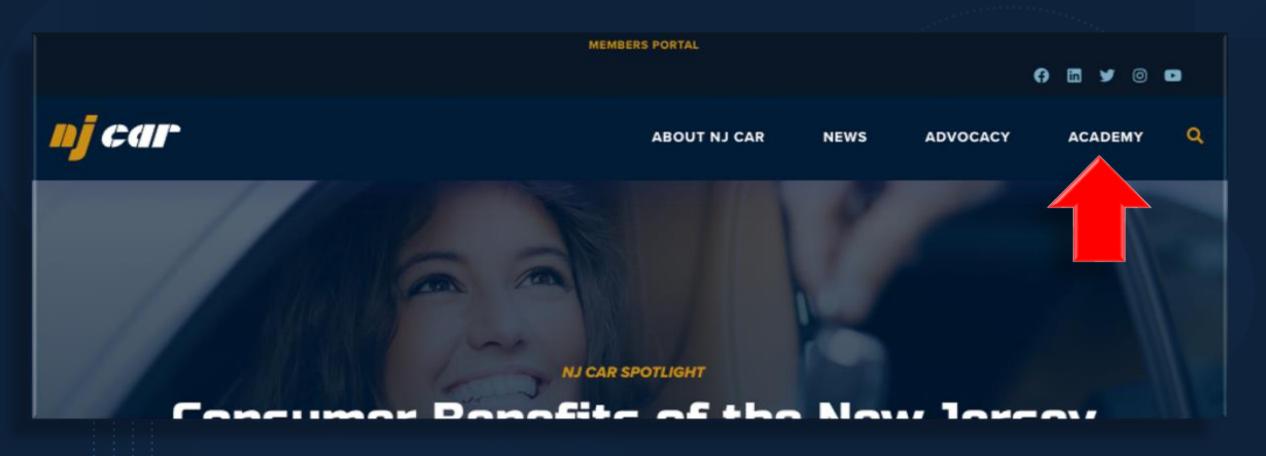
The NJ CAR Online Motor Vehicle Certification Course provides comprehensive, engaging training and resources to equip dealership staff with the knowledge and resources needed to complete New Jersey motor vehicle transactions confidently and enhance the quality of service they provide dealership customers.



NJ CAR Online Motor Vehicle Certification Course Information & Enrollment

Dealers can learn more about the course and enroll via the NJ CAR Website

- Go to njcar.org
- Select the "Academy" tab
- Click "NJ CAR Motor Vehicle Certification"





Convenience:

• No need to send staff to Trenton for a three (3) days when they can access the 100% online training at the dealership!

Flexibility:

• Staff can complete the course at their own pace, anytime, anywhere.

Versatility:

• Cross-train other employees to serve as backup.

Customization:

• Tailored content covering all essential motor vehicle transaction topics.

Why Online Training?

Course Fee & Bonus Resource

Enrollment Fee:

\$325 / per participant

Bonus Resource

NJ CAR Motor Vehicle Training & Reference Manual (2024 Edition)



Course Duration & Certification

| | nj car | Achievements | 4 |
|---|--------------|---|---|
| Ë | Marketplace | | |
| e | My courses 1 | Your certificates | |
| | Completed 1 | NJ CAR Motor Vehicle Training (FREE) Oct 19, 2021 | 0 |
| ً | Events | (DEMO) NJ CAR Academy: Motor Vehicle Certification Course | Ø |
| Ø | Achievements | Sep 30, 2021 | |
| Ę | Messages | | |

CERTIFICATE

This certifies that Derek Wilson

has successfully completed the course (DEMO) NJ CAR Academy: Motor Vehicle Certification Course

September 30, 2021

- Open Enrollment: Available year-round.
- Duration:
 - Participants have two (2) weeks from the date of enrollment to finish all the modules and unlock their certificate.
- Course Certificate:
 - The course certificate will be available for download in the "Achievements" of the training website.

Course Topics



The NJ CAR Online Motor Vehicle Certification Course consists of 20 modules covering topics integral to processing motor vehicle transactions in New Jersey.



The updated Power of Attorney (POA) and Odometer Disclosure Statement modules include the NJMVC's 2023 policy changes.

- 1. Identification
- 2. Manufacturer Certificate of Origin (MCO)
- 3. Luxury & Fuel Inefficient Surcharge (LFIS)
- 4. New Jersey Title
- 5. New Jersey Title Brands, Codes, & Indicators
- 6. New Jersey Dealer Reassignment
- 7. Universal Title Application (UTA)
- 8. Import Vehicles
- 9. Specialty Vehicles
- 10. Lien Information
- 11. New Jersey Title Corrections
- 12. Powers of Attorney
- 13. Federal Odometer Disclosure Statements
- 14. New Jersey Vehicle Registrations
- 15. Specialty Plates
- 16. Temporary Registration (eTemp)
- 17. Document Preparation
- 18. New Jersey Sales & Use Tax
- 19. NJMVC Business Licensing Services Bureau (BLS/Dealer Unit)
- 20. Inspection Decals

Course Structure

- The course is broken down into 20 topic-based modules that include:
 O Training lessons corresponding to the module topic.
 - Module activity/quiz at the end of the module to test the participants' understanding.
- Staff must complete the module activity/quiz within three (3) attempts to unlock the subsequent module
- Complete Module 1, "Shipping Questionnaire", immediately upon enrolling so NJ CAR can ship the NJ CAR Training & Reference Manual (2024 Edition).



Interactive Activities & Quizzes

- Types of Activities:
 - 0 Drag & Drop exercises for form completion.
 - 0 Matching activities for terms and scenarios.
 - Quizzes (true/false, multiple choice) to gauge understanding.
- Participants must successfully complete the module activity/quiz within three (3) attempts to unlock the subsequent module.
- The participant must restart the module after three (3) unsuccessful activity/quiz attempts.

Question 1 of 2 | Your Score: 0 of 20

Google Hangouts

- Buyer: John Smith (\$0000-00000-00000)
- Buyer Address: 123 Academy Lane, Trenton, NJ 08628
- Seller: Magnificent Mercedes
- Seller Address: 911 Car St., Trenton, NJ 08628
- Dealer Representative: Melinda Mercedes

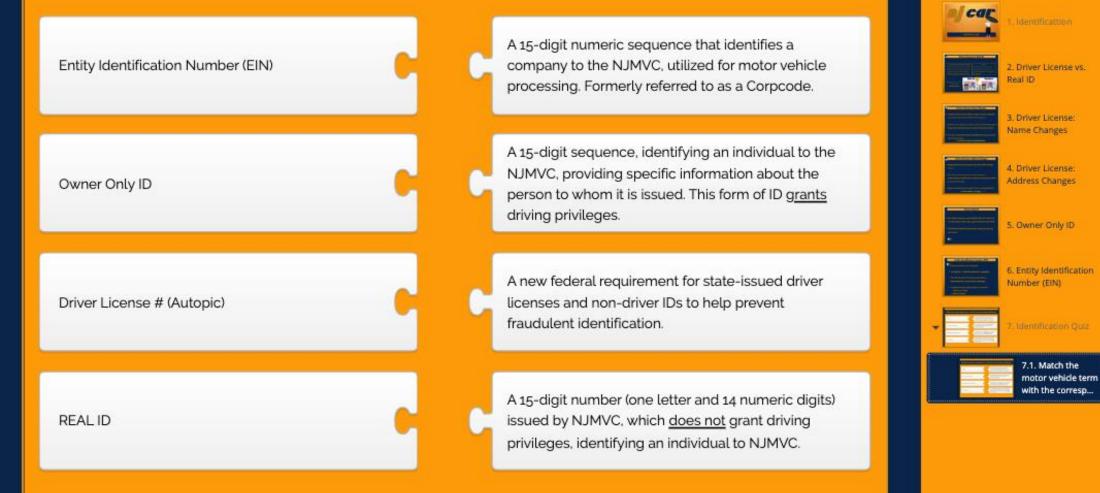
- Lienholder: NJCAR Financial (00000-00000-00000)
- Lienholder Address: 000 Lien Ave., Trenton, NJ 08628 Net Sale Amt: \$20,000

- Mileage: 1000
- Purchase Price: \$25,000
 Tax Paid: \$1,325

| ODOMETER DISCLOSURE STATEMENT AND STATE | MENT OF SELLER | NJCAR Financial |
|--|---|-------------------------------------|
| NOTE: FEDERAL LAW requires that you state the mileage upon to | New Jersey Sales Tax Satisfied | 000 Lien Ave., Trenton, NJ 08628 |
| to complete this disclosure or providing failse information | | |
| | Description of the second se | 1325 |
| We state that the odometer now reads (do not show tenths of a mile) mileage of the vehicle described on the reverse side of this Certificate of Ownership, unless one of the | - | |
| (1) We hereby certify that to the best of my/our knowledge the odometer has exceeded its mechan | Het sole since a | 1000 |
| (2) WARNING - ODOMETER DISCREPANCY - We hereby certify that the odometer reading is NOT to NOTE: New Jersey statute provides that anyone who knowingly or willfully micropresents the dec | | uracy. y title |
| papers; forges, changes or counterfeits a part of title papers; or uses title papers on or for | D | 20000 |
| UWe hereby assign this Certificate of Ownership of the vehicle described subject to the following ite accuracy of sale price, the milleage specified above, and that Uwe univer the owner(s) of the vehicle de | ni | 20000 |
| Statistics (Statistics) | | |
| Buyer's Name (Print) | Driver Lic. # | 25000 |
| Buyer's Address | Corpcode # | and the second second second second |
| Co-Buyer's Name (Print) | Sales Tax Exemption # | Magnificent Mercedes |
| Co-Buyer's Address | Corpcode # | |
| | | Melinda Mercedes |
| Lienholder's Name (Print). | Driver Lic. # | |
| Lienholder's Address | Corpcode # | |
| Seller's Name (Print) | Date of Sale 01/01/2023 | John Smith |
| Seller's Address | Sale Price \$ Net Sale \$ | |
| | Sales Tax Paid S | 50000-00000-00000 |
| SELLER SIGN HERE | | |
| | Name (Hand Print) | 00000-00000-00000 |
| | Signature X01/01/2023 | 00000-00000 |
| Auction Location MVC Auction | Anever Statement | |
| STATEMENT OF BUYER | | Magnificent Mercedes |
| | | 911 Car St., Trenton, NJ 08628 |
| VME, the undersigned, hereby certify that the motor value is described on the reverse side of this Certificate of values identification number shown on this certificate with that of the motor values purchased and found that | | |
| NOTE: N.J.S.A. 39:19-11 requires that this certificate after assignment be presented to the MOTOR VEHICLE CO penalty of \$25 which will be in addition to the Illing les for a new Certificate of Descentio. | John Smith | |
| BUYER SKGN HERE | | |
| | | John Smith |
| Buyer's Name (Hand Print) Co-Buyer's Na | me (Hand Print) | 123 Academy Lane, |
| Buyer's Signature X Co-Buyer's Sig | joniture X | Trenton, NJ 08628 |
| | | |



Match the motor vehicle term with the corresponding definition.



Matching ctivity

OUTLINE

Search

9

Multiple Choice Quiz

sources | Question 2 of 7 | Your Score: 0 of 70

Select the brand for a vehicle with 1,000,000 miles that has exceeded the mechanical limits of the vehicles odometer.

| • | Ν |
|---|---|
| • | A |
| • | М |



True False Quiz

ources | Question 1 of 7 | Your Score: 0 of 70

The NJMVC imposes a \$25 penalty for vehicles that have not been titled within 10 business days, excluding weekends and holidays, of the date of sale.

True

• False



SUBMIT

Enroll in the New Jersey Online Motor Vehicle Certification Course

Master Motor Vehicle!!



NJ CAR Online Motor Vehicle Certification Course Contact Information

Derek Wilson, NJ CAR Title Services Director

Phone: 609-883-6330 x 119

Email: <u>dwilson@njcar.org</u>